IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF MISSOURI EASTERN DIVISION

MEGASUN, INC., PLAINTIFF,)
VS.) Cause No:
KBL AMERICA, INC., DEFENDANT.)
Serve:	
KBL America, Inc. BCRA Co. 221 Boliver Ste. 101 Jefferson City, MO 65101	
KBL America, Inc 1324 Washington Ave. Suite #330 St. Louis, MO 63103	

COMPLAINT

Plaintiff, MEGASUN, INC.. hereby files this Complaint on personal knowledge as to its activities and on information and belief as to the activities of others:

Introduction

MEGASUN, INC., a tanning bed manufacturing company, is a company that was built and created by Ronald Poe in 1994. Since its creation MEGASUN has become an industry leader not only in the manufacturing of tanning beds but also in the manufacturing of tanning booths.

The Parties

- Plaintiff, MEGASUN, INC.. is a corporation organized and existing under the laws of the State of Missouri, with its principal place of business located at 4515 Miami Street, St. Louis, Missouri.
- Defendant KBL AMERICA, INC., is a Missouri corporation in good standing doing with its principal place of business located at 1324 Washington Avenue, St. Louis, Missouri 63103.

Jurisdiction and Venue

- 3. This is a complaint for trademark infringement, trademark dilution, and unfair competition arising under the Trademark Act of 1946, 15 U.S.C. §§ 1051, et seq., as amended (the "Lanham Act"), for common law trademark infringement and unfair competition and for trademark dilution under the laws of the State of Missouri.
- 4. This court has original subject matter jurisdiction over Plaintiff's claims pursuant to jurisdiction over state law claims under 28 U.S.C. §§ 1331 and 1338 and 15 U.S.C. §§ 1116 and 1121. This Court has supplemental jurisdiction over state law claims under 28 U.S.C. § 1367.
- 5. This Court has personal jurisdiction over Defendant in that they do business and reside in the State of Missouri and in this District.
- 6. Venue is appropriate in this judicial district under 28 U.S.C. § 1391 in that Defendant is subject to personal jurisdiction in this judicial district, and this is the District in which events giving rise to the claims hereinafter set forth occurred.

Background Facts

MEGASUN, INC. Trademarks and Products

- 7. MEGASUN, INC., a tanning bed manufacturing company, is a company that was built and created by Ronald Poe in 1994. Since its creation MEGASUN has become an industry leader not only in the manufacturing of tanning beds but also in the manufacturing of tanning booths.
- 8. MEGASUN, INC., has sold high quality tanning beds and tanning booths (Infringing Products) using the MEGASUN, INC. Trademark for more than 15 years. The continuous and broad use of trademark and trade name associated with MEGASUN, INC. during this time enabled Plaintiff to achieve wide recognition across throughout the United States and Canada under the MEGASUN, INC. trademark in the tanning bed and tanning booth markets.
- 9. MEGASUN, INC..is the owner of the entire right, title and interest in and to, *inter alia*, the following federally registered trademark and/or service mark: MEGASUN.
- 10. Attached to this complaint as <u>Exhibit A</u> are true copies of printouts from the United States Patent and Trademark Office ("USPTO") website evidencing Plaintiff's ownership of the above trademark. All of the registrations in <u>Exhibit A</u> are valid, subsisting, unrevoked and current. MEGASUN, INC. also owns common law rights in this trademark in connection with tanning beds and tanning booths.
- MEGASUN, INC. maintains quality control standards for all of MEGASUN, INC.
 products that are sold and distributed throughout the United States and Canada.

12. The MEGASUN, INC. trademark is featured prominently in the advertising and promotion of MEGASUN products. MEGASUN, INC. has spent tens of thousands of dollars advertising and marketing its products.

Defendant's Conduct

- 13. Sometime prior to January 12, 2010 Plaintiff became aware that the Defendant was marketing, promoting, advertising, distributing and selling tanning beds using Plaintiff's trademark MEGASUN, and that Defendant had and continues to have a dealership relationship with KBL-Solarien AG, a German company that manufactures, distributes and sells tanning beds and tanning booths in the United States using Plaintiff's trademark.
- 14. That KBL-Solarien AG website prominently uses Plaintiff's trademark, MEGASUN, in the marketing, promoting, advertising, distributing and selling tanning beds on its web sites and elsewhere: http://www.megasun.de/megasun/.

http://www.megasun.de/megasun/index.php?monamie-en. and http://www.megasun.de/megasun/index.php?dealer-list-

en&PHPSESSID=8cd925e6f9d8b7c16ec4919aa9a3169e. To add insult to injury

Defendant has misappropriated and infringed upon Plaintiff's trademark by placing a

billboard in Plaintiff's backyard in which Plaintiff's trademark is incorporated. (See

Plaintiff's Exhibit B-a photograph of defendant's billboard that is located on Highway 64

in St. Clair County, Illinois.

15. On January 12, 2010, counsel for Plaintiff sent a letter to Defendant requesting, inter alia, that it stop using Plaintiff's trademark, MEGASUN. A copy of Plaintiff's counsel's letter to the Defendant is annexed hereto as **Exhibit C**.

- 16. In spite of Plaintiff's request that it cease and desist using Plaintiff's trademark, Defendant continues to knowingly manufacture and/or advertised, and/or offered for sale, sold and distribut the Infringing Products bearing Plaintiff's Infringing Trademark in interstate, intrastate and foreign commerce, including commerce in the State of Missouri and in this judicial district. Defendant has also knowingly advertised and promoted the Infringing Products using the Infringing Trademark on Defendant's bill board and by prominently displaying the Infringing Products in its advertisements, web sites and promotional literature.
- 17. That the use by Defendant of the Infringing Trademark on or in connection with the manufacturing, advertising, offering for sale, sale and distribution of the Infringing Products is likely to cause confusion, or to cause mistake or to deceive.
- 18. Defendant is not authorized by Plaintiff to manufacture, advertise, distribute, sell or offer to sell products bearing the MEGASUN Trademark.
- 19. Upon information and belief, the Infringing trademarks are being used by Defendant to mislead, deceive, and draw customers to the Infringing Products and away from Plaintiff's authentic products.

FIRST CLAIM FOR RELIEF

(Trademark Infringement – 15 U.S.C. § 1114)

Plaintiff hereby realleges and incorporates by reference the preceding allegations of this
 Complaint as if fully set forth herein.

- 21. The MEGASUN, INC. Trademark and the goodwill of the businesses associated with it in the United States is of great and significant value, are highly distinctive and have become universally associated in the public mind with the products and services of the very highest quality and reputation finding their source in MEGASUN, INC.
- 22. Without Plaintiff's authorization or consent, and having knowledge of Plaintiff's well-known, famous, and prior right in the MEGASUN, INC. Trademark Defendant has intentionally and knowingly advertised, manufactured, distributed, offered for sale and/or sold the Infringing Products to the consuming public in direct competition with Plaintiff's sale of genuine products, in or affecting interstate commerce.
- 23. Defendant's use of the Infringing Trademark is likely to cause and is causing confusion, mistake and deception among the general purchasing public as to the origin of Defendant's Infringing Products, and is likely to deceive the public into believing the Infringing Products sold by Defendant originate from, are associated with or are otherwise authorized by Plaintiff, all to the damage and detriment of Plaintiff's reputation, goodwill and sales.
- 24. Defendant's use of the Infringing Trademark to advertise, manufacture, distribute, offer for sale and/or sell the Infringing Products to the consuming public was done with the willful intent to trade on Plaintiff's reputation and/or to infringe the MEGASUN, INC. Trademark.
- 25. Defendant's use of the Infringing Trademark is likely to cause initial confusion, mistake and deception among consumers who are drawn to the Infringing Products believing they originate from, are associated with or are otherwise authorized by Plaintiff, even if such consumers do not purchase Defendant's Infringing Products as a result of such confusion.

- 26. Defendant's use of the Infringing Trademark is likely to cause and is causing post-sale confusion, mistake and deception among prospective consumers who did not purchase the Infringing Products, but view them and believe the products bearing the Infringing Trademark sold by Defendant originate from, are associated with or are otherwise authorized by Plaintiff, all to the damage and detriment of Plaintiff's reputation, goodwill and sales.
- 27. Plaintiff does not have an adequate remedy at law and, if Defendant's activities are not enjoined, Plaintiff will continue to suffer irreparable harm and injury to its goodwill and reputation.
- 28. As a result of Defendant's activities, Plaintiff has been damaged in an amount to be ascertained at trial.

SECOND CLAIM FOR RELIEF

(Federal Trademark Dilution – 15 U.S.C. § 1125(c))

- 29. Plaintiff hereby re-alleges and incorporates by reference the preceding allegations of this Complaint as if fully set forth herein.
- 30. The MEGASUN, INC. Trademark is a "famous mark" within the meaning of § 43 (C) of the Lanham Act, 15 U.S.C. § 1125 (C) and has been a famous mark prior to Defendant's conduct as alleged herein.
- 31. Defendant's advertisement, manufacture, distribution, sale and/or offer for sale in commerce of products bearing the Infringing Trademark is likely to cause dilution by blurring, and/or dilution by tarnishment, of the distinctive quality of the MEGASUN.

- INC. Trademark, and was done with the willful intent to trade on Plaintiff's reputation and/or to cause dilution of the MEGASUN, INC. Trademark.
- 32. Defendant's unauthorized use of the MEGASUN, INC. Trademark was done with notice and full knowledge that such manufacture, distribution, sale and/or offer for sale was not authorized or licensed by Plaintiff.
- 33. Defendant's aforesaid acts are in knowing and willful violation of Plaintiff's rights under section 43(C) of the Lanham Act, 15 U.S.C. § 1125(c).
- 34. Plaintiff has no adequate remedy at law and, if Defendant's activities are not enjoined, will continue to suffer irreparable harm and injury to Plaintiff's goodwill and reputation.
- 35. As a result of Defendant's activities, Plaintiff has been damaged in an amount to be ascertained at trial.

THIRD CLAIM FOR RELIEF

(False Designation of Origin – 15 U.S.C. § 1125(a))

- 36. Plaintiff hereby re-alleges and incorporates by reference the preceding allegations of this Complaint as if fully set forth herein.
- 37. The Infringing Products are of the same general nature and type as Plaintiff's goods; as such, Defendant's use of the Infringing Trademark is likely to cause confusion among the general purchasing public.
- 38. By misappropriating and using the MEGASUN, INC. Trademark, Defendant misrepresents and falsely describes to the general public the origin and source of Defendant's Infringing Products and create a likelihood of confusion by ultimate purchasers as to both the source and sponsorship of such merchandise.

- 39. Defendant's unlawful, unauthorized and unlicensed manufacturing, advertising, distributing, offering for sale and/or selling of the Infringing Products creates express and implied misrepresentations that the Infringing Products were created, authorized or approved by Plaintiff, all to Defendant' profit and Plaintiff's great damage and injury.
- 40. Defendant's aforesaid acts are in violation of Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a), in that Defendant' use of the MEGASUN, INC. Trademark, in connection with the Infringing Products, in interstate commerce constitutes false designation of origin and unfair competition.
- 41. Plaintiff has no adequate remedy at law. If Defendant's activities are not enjoined,
 Plaintiff will continue to suffer irreparable harm and injury to its goodwill and reputation.
- 42. As a result of Defendant's activities, Plaintiff has been damaged in an amount to be ascertained at trial.

FOURTH CLAIM FOR RELIEF

(Common Law Trademark Infringement)

- 43. Plaintiff re-alleges and incorporates by reference the allegations set forth in the proceeding paragraphs of this Compliant.
- 44. As a result of Plaintiff's hard work in producing, providing and promoting MEGASUN, INC, products, Plaintiff has built-up valuable good will in the MEGASUN, INC.

 Trademark and, as such, the MEGASUN, INC. Trademark has become associated with the reputation for quality and excellence of the MEGASUN products.

- 45. Defendant, with full knowledge of the fame of the MEGASUN, INC. Trademark, intended to and did trade on the goodwill associated with the MEGASUN, INC. Trademark.
- 46. Defendant's acts have mislead and continue to mislead and deceive the public as to the source of the Infringing Products, permit and accomplish palming off of Defendant's goods as those of Plaintiff, and falsely suggest a connection with Plaintiff. Therefore, Defendant has committed unfair competition in violation of state common law.
- 47. As a direct and proximate result of Defendant's conduct, Plaintiff has suffered damage to its valuable trademark in an amount to be ascertained at trial.
- 48. Plaintiff does not have an adequate remedy at law, and will continue to be damaged by Defendant's sale of the Infringing Products unless this Court enjoins Defendant from such fraudulent business practices.

SIXTH CLAIM FOR RELIEF

(Violation of Missouri Anti-Dilution Statute – MO. Rev. Stat. Chapter 417.061)

- 49. Plaintiff hereby realleges and incorporates by reference the preceding allegations of this Complaint as if fully set forth herein.
- 50. The MEGASUN, INC. Trademark is a distinctive mark within the meaning of Chapter 417 of the Missouri Revised Statutes and has been a distinctive and famous mark since prior to Defendant's conduct as alleged herein.
- 51. Defendant's advertisement, manufacture, distribution, sale and/or offer for sale in commerce of products bearing the Infringing Trademark dilutes the distinctive quality of the MEGASUN, INC. Trademark, and was and is being done with the willful intent to

trade on Plaintiff's reputation and/or to cause dilution of the MEGASUN, INC.

Trademark.

- 52. Defendant's unauthorized use of the MEGASUN, INC. Trademark was and is being done with notice and full knowledge that such manufacture, distribution, sale and/or offer for sale was not authorized or licensed by Plaintiff.
- 53. Defendant's aforesaid acts are in knowing and willful violation of Plaintiff's rights under Chapter 417.061 of the Missouri Revised Statutes.
- 54. Plaintiff has no adequate remedy at law and, if Defendant's activities are not enjoined, will continue to suffer irreparable harm and injury to Plaintiff's goodwill and reputation.

PRAYER FOR RELIEF

WHEREFORE, MEGASUN, INC. respectfully requests entry of judgment in its favor and against Defendant on all of the above causes of action as follows:

- 1. That this Court preliminarily and permanently enjoin Defendant, its officers, agents, servants, employees, attorneys and all persons in active concert or participation with any of them:
- a. From using in any manner the MEGASUN, INC. Trademark, or any other designation that is confusingly similar to MEGASUN, INC. or any of MEGASUN, INC.'s mark, including, but not limited to the Infringing Trademark, as to be likely to cause confusion, deception or mistake on or in connection with the manufacturing, advertising, distributing, offering for sale or selling of any product not Plaintiff's, or not authorized by Plaintiff to be sold in connection with each of Plaintiff's products or is likely to dilute the MEGASUN, INC. Trademark;

- b. From passing off, inducing or enabling others to sell or pass off, any product as and for products produced by Plaintiff, not Plaintiff's, or not produced under the control and supervision of Plaintiff for sale under the MEGASUN, INC. Trademark;
- c. From committing any acts calculated to cause purchasers to believe that the Infringing Products are those sold under the control and supervision of Plaintiff, or sponsored or approved by, or connected with, or guaranteed by, or produced under the control and supervision of Plaintiff;
- d. From further diluting and infringing the MEGASUN, INC. Trademark, and damaging Plaintiff's goodwill;
 - e. From otherwise competing unfairly with Plaintiff in any manner; and
- f. From conspiring with, aiding, assisting or abetting any other person or business entity in engaging in or performing any of the activities referred to above;
- 2. That this Court enter a judgment finding that Defendant has infringed, and willfully infringed on the MEGASUN, INC. Trademark.
- 3. That this Court enter a judgment finding that Defendant has infringed, and will fully diluted, the MEGASUN, INC. Trademark.
- 4. That this Court enter a judgment finding that Defendant's use of the Infringing

 Trademark has caused and/or are likely to cause confusion among the general purchasing public as to the source of origin of the Infringing Products.
- 5. That this court enter a judgment finding that Defendant's use of the Infringing Trademark has caused and/or is likely to cause initial interest and post-sale confusion among the general purchasing public as to the source of origin of the Infringing Products.

6. That this Court certify the above orders to the Director of the United States Patent and Trademark Office so the Director may make the appropriate entry upon the records of the Patent and Trademark Office pursuant to the Lanham Act, 15 U.S.C. § 1119.

7. That this Court order Defendant to deliver up for destruction or show proof of destruction of any and all products, advertisements, publications, labels and any other materials in its possession, custody, or control that depict or reference the trademark covered by this Court's judgment;

8. That this Court order Defendant to file with this Court and to serve upon Plaintiff a report in writing and under oath setting forth in detail the manner and form in which Defendant has complied with any injunction resulting from this matter within thirty days after service of such injunction.

9. That this court award MEGASUN, INC. such damages, compensatory and otherwise, as the proof may show.

10. That this Court award MEGASUN, INC. its reasonable attorneys' fees and costs incurred in connection with this action.

11. That this Court grant such other and further relief as this Court may deem just, proper and equitable under the circumstances.

Kenneth A. Leeds #860 7529 Wellington Way

St. Louis, Missouri 63105

314-726-5555 314-725-3012(Fax)

kleeds41@aol.com



NOTICE OF ACCEPTANCE OF §8 DECLARATION AND §9 RENEWAL MAILING DATE: Dec 29, 2008

The declaration and renewal application filed in connection with the registration identified below meets the requirements of Sections 8 and 9 of the Trademark Act, 15 U.S.C. §§1058 and 1059. The declaration is accepted and renewal is granted. The registration remains in force.

For further information about this notice, visit our website at: http://www.uspto.gov. To review information regarding the referenced registration, go to http://tarr.uspto.gov/.

REG NUMBER: 2295697

MARK:

MEGASUN

OWNER:

MegaSun, Inc.

EXHIBIT A

Susan M

From: Sent: teas@uspto.gov

Sent: To: Monday, December 01, 2008 5:27 PM

Susan M

Subject:

Received Your Combined Declaration of Use of Mark in Commerce and Application for Renewal of Registration of a Mark under Section 8 & 9 for registration number 2295697

We have received your Combined Sections 8 and 9 Declaration/Application for registration number '2295697'. A summary of your submission is listed below. If you determine that you made an error in the information you entered, **DO NOT** request any changes by e-mail, because the TEAS Support Team cannot make corrections. You may submit a new document and new fees, if time remains in the statutory period; however, the USPTO will not refund any fees paid as part of this current submission. For further information, please contact the Post Registration Division at (571) 272-9500, and ask to speak to an Affidavit Renewal Examiner. Or, see Chapter 1600 of the Trademark Manual of Examining Procedure, at http://tess2.uspto.gov/tmdb/tmep/1600.htm

REGISTRATION NUMBER: 2295697 **REGISTRATION DATE:** 11/30/1999

MARK: MEGASUN

The owner, MegaSun, Inc., having an address of 4515 Miami Street, St. Louis, Missouri, United States 63116, is filing a Combined Declaration of Use in Commerce & Application for Renewal of Registration of a Mark under Sections 8 & 9.

For International Class 011, the mark is in use in commerce on or in connection with all goods or services listed in the existing registration for this specific class; or, the owner is making the listed excusable nonuse claim.

The owner is submitting one specimen showing the mark as used in commerce on or in connection with any item in this class, consisting of a(n) Tanning Bed. SPN0-70246220225-175358200_._megasun_tanning_bed.jpg

A fee payment in the amount of \$500 will be submitted with the form, representing payment for 1 class(es), plus any additional grace period fee, if necessary.

Declaration Signature

Signature: /rsp/ Date: 12/01/2008 Signatory's Name: Ronald S. Poe Signatory's Position: President

NOTE: If you would like to suggest additions or changes to the design search codes assigned to your mark,

Case 4:10-cv-01752-SNLJ Document 1 Filed 09/17/10 Page 16 of 27

please send an email to TMDesignCodeComments@USPTO.GOV (please include the registration number of your mark on ALL correspondence with the USPTO) or call 1-800-786-9199 to speak with a Customer Service Representative. No fee is necessary. The USPTO will review your request and update the record if appropriate. Design search codes are described on Internet Web page http://tess2.uspto.gov/tmdb/dscm/index.htm. You may review the USPTO-assigned design codes for your mark by retrieving current information about your mark in the TARR system at http://tarr.uspto.gov/ and looking under "Additional Information."

Thank you,

The TEAS support team
Mon Dec 01 18:26:54 EST 2008
STAMP: USPTO/S08N09-70.246.220.225-20081201182654948300-2295697-400963ef1d6a1c4990eee4b539bef8bfda-CC-3833-20081201175358200500

Your Combined Declaration of Use of Mark in Commerce and Application for Renewal of Registration of a Mark under Section 8 & 9 Was Submitted Successfully

Success!

We have received your form for registration number 2295697. We will send an Email summary of the form to "susan.m@megasun.com", which will be your official confirmation of receipt. For electronically-submitted forms, the USPTO will not mail any additional paper confirmation.

NOTE: Do **NOT** send a duplicate paper copy of this filing to the USPTO, as it will interfere with the proper processing of the electronic submission.

Thank you.

TEAS Support Team

STAMP: USPTO/S08N09-70.246.220.225-20081201182654948300-2295697-400963ef1d6a1c4990eee4b539bef8bfda-CC-3833-20081201175358200500



TITE TO SECTION (Pley 5/2006) FOR THE OBJECT OF OBJECTIVE TAXABLE (00)

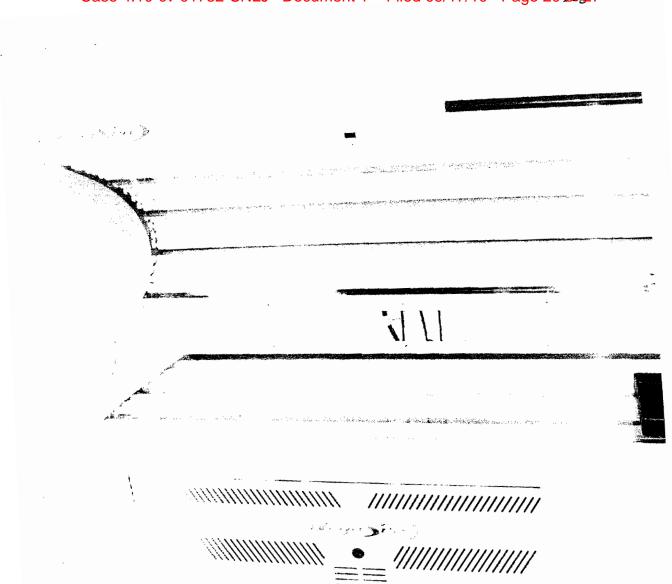
Combined Declaration of Use in Commerce & Application for Renewal of Registration of a Mark under Sections 8 & 9

The table below presents the data as entered.

Japut Field	Entered
REGISTRATION NUMBER	2295697
REGISTRATION DATE	11/30/1999
SERIAL NUMBER	75541427
MARK SECTION	
MARK	MEGASUN
OWNER SECTION (current)	
NAME	MegaSun, Inc.
STREET	4515 Miami Street
CITY	St. Louis
STATE	Missouri
ZIP/POSTAL CODE	63116
COUNTRY	United States
GOODS AND/OR SERVICES S	SECTION
INTERNATIONAL CLASS	011
GOODS OR SERVICES	KEEP ALL LISTED
SPECIMEN FILE NAME(S)	SPN0-70246220225- 175358200 . Trademark_bed_photo.jpg
SPECIMEN DESCRIPTION	Tanning Bed
PAYMENT SECTION	
NUMBER OF CLASSES	1
NUMBER OF CLASSES PAID	1
SUBTOTAL AMOUNT	500
TOTAL FEE PAID	500

SIGNATURE SECTION	
SIGNATURE	/rsp/
SIGNATORY'S NAME	Ronald S. Poe
SIGNATORY'S POSITION	President
DATE SIGNED	12/01/2008

Back



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Combined Declaration of Use in Commerce & Application for Renewal of Registration of a Mark under Sections 8 & 9

Tanning Bed

Specimen:SPN0-70246220225-175358200_._Trademark_bed_photo.jpg SPN0-70246220225-175358200 . Trademark_bed_photo.jpg

Back

Combined Declaration of Use in Commerce & Application for Renewal of Registration of a Mark under Sections 8 & 9

To the Commissioner for Trademarks:

REGISTRATION NUMBER: 2295697 REGISTRATION DATE: 11/30/1999

MARK: MEGASUN

Same Leville Date of

The owner, MegaSun, Inc., having an address of 4515 Miami Street, St. Louis, Missouri, United States 63116, is filing a Combined Declaration of Use in Commerce & Application for Renewal of Registration of a Mark under Sections 8 & 9.

For International Class 011, the mark is in use in commerce on or in connection with all goods or services listed in the existing registration for this specific class; or, the owner is making the listed excusable nonuse claim.

The owner is submitting one specimen showing the mark as used in commerce on or in connection with any item in this class, consisting of a(n) Tanning Bed.

Specimen-1 [SPN0-70246220225-175358200 . Trademark bed photo.jpg]

A fee payment in the amount of \$500 will be submitted with the form, representing payment for 1 class(es), plus any additional grace period fee, if necessary.

Declaration

Section 8: Declaration of Use in Commerce

Unless the owner has specifically claimed excusable non-use, the owner, or its related company, is using the mark in commerce on or in connection with the goods and/or services identified above, as evidenced by the attached specimen(s) showing the mark as used in commerce.

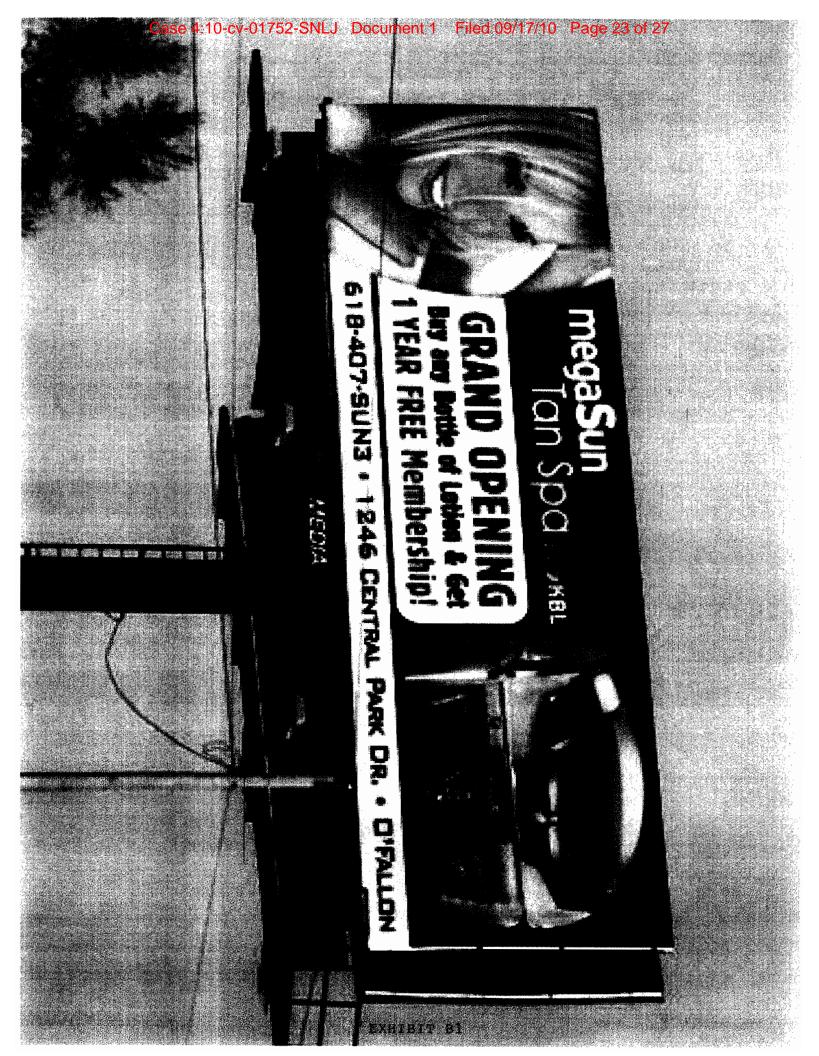
Section 9: Application for Renewal

The registrant requests that the registration be renewed for the goods and/or services identified above.

The undersigned being hereby warned that willful false statements and the like are punishable by fine or imprisonment, or both, under 18 U.S.C. Section 1001, and that such willful false statements and the like may jeopardize the validity of this document, declares that he/she is properly authorized to execute this document on behalf of the Owner; and all statements made of his/her own knowledge are true and that all statements made on information and belief are believed to be true.

Signature: /rsp/ Date: 12/01/2008 Signatory's Name: Ronald S. Poe Signatory's Position: President

Back





LISA T. THOMPSON, ESQ.

Attorney and Counselor at Law

LISA T. THOMPSON
Direct Dial Number: (314) 809-9495
E-Mail: Lisathompsontwin@aol.com

4515 Miami Street St. Louis, Missouri 63116 Telephone: (314) 809-9495 Facsimile: (636) 532-0468

January 12, 2010

Via E-Mail: megasun@kbl.de

(Original to follow)

KBL -Solarien-Sunshine Company

Attn: Klaus Lahr

Industriepark Urbacher Wald 56307 Denbach/Deutschland

Via E-Mail: info@kblsunbeds.com

(Original to follow) KBL America

1324 Washington Ave., Unit 330

St. Louis, Missouri 63103

Mega Sun Tan Spa

Attn: Chris Hartman

1246 Central Park Drive, Suite 1

O'Fallon, Illinois 62269

Re: Infringement of Trademark Rights by "Mega Sun Tan Spa"

Dear Mr. Hartman:

This law firm represents MegaSun, Inc. in connection with its intellectual property rights. We are writing to you in connection with your activities at "Mega Sun Tan Spa," and associated websites and advertising wherein you have been marketing your products containing MegaSun, Inc.'s trademark/service mark "MEGASUN©." The sale of your tanning beds or services with the MegaSun mark is unauthorized and unlawful, and we hereby demand that you cease and desist from all commercial promotion of any slogan that is confusingly similar or diluting of MegaSun, Inc.'s rights in its famous mark "MegaSun©."

In light of your willful infringement of MegaSun, Inc.'s rights, we assume that you already are familiar with the following information. Nevertheless, for the record, please be advised that MegaSun, Inc. is the owner of the mark MegaSun© in the United States and Canada, with the following formal trademark registrations:

MEGASUN U.S. Reg. No. 2295697 (Class 11), Canada Reg. No. TMA 542435 (Class 40)

The MegaSun© mark has been used and promoted extensively for many years with MegaSun, Inc. having invested millions of dollars in advertising since 1994 in the promotion of these marks. As a result, the mark MegaSun© has become recognizable and famous with the promotion of the tanning bed and salon industry. In addition to the use of these marks on tanning beds and salons, these marks are also used to promote tanning products through display on all manner of ancillary goods from t-shirts to mugs.

MegaSun, Inc. considers your use of the mark "Mega Sun Tan Spa" to be a trademark infringement and also trademark dilution. The mark "Mega Sun Tan Spa" is an obvious attempt to call to mind MegaSun, Inc.'s famous mark MegaSun©, and it is clearly likely to cause confusion as to whether the products being offered by you under that mark are associated with or endorsed by or otherwise affiliated with MegaSun, Inc.'s long-established trademark within the tanning industry. Moreover, this mark damages MegaSun, Inc.'s rights in their trademark because your business name and advertising dilutes the distinctiveness of MegaSun's mark. \

In light of all this, MegaSun, Inc. hereby demands that you provide us written confirmation no later than January 20, 2010, that you have taken the following steps:

- 1. You have disabled or terminated all display and signage of "Mega Sun" at any website that you own or control.
- 2. You have requested the disabling or termination of any display of the mark "Mega Sun" at any website that you are associated with, but which you do not control.
- 3. You have destroyed all goods and any tangible promotional materials that bear the mark "Mega Sun."
- 4. You remove or have removed all "Mega Sun" signage and logos from your products or services immediately.
- 5. You remove or have removed the advertisements, billboards, or pamphlets with the mark "Mega Sun" that you have displayed anywhere in the United States or Canada.
- 6. You agree to never in the future to offer for sale or otherwise commercially promote any product or service under the slogan "Mega Sun."

In the event that you promptly comply with these demands, MegaSun, Inc. is willing to waive its various claims against you, which include, without limitation, trademark infringement, trademark dilution, and unfair completion. Please bear in mind that if you fail to comply with MegaSun Inc.'s demands herein, MegaSun, Inc. would otherwise be entitled to recover from you a judgment for all your profits in connection with any infringing sale as well as all of its reasonable attorney's fees and costs and a permanent injunction against you and anyone associated with you.

We trust that after you reviewed this matter, you will conclude that the better course is to promptly comply with MegaSun, Inc.'s demands herein. However, to the extent that you do not comply, please be advised that this letter is without prejudice to any rights or remedies that MegaSun, Inc. may have.

If you would like to discuss this matter, please do not hesitate to contact me. All correspondence in connection with this matter should be addressed to me.

Very truly yours,

Lisa T. Thompson Attorney for MegaSun, Inc.

LTT Enclosures